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LEAD 103

Influential Leadership

MISSION STATEMENT

To empower and equip leaders to be sent and positioned for ministry in the inner cities around the world for the cause of the gospel.

COURSE DESCRIPTION

Position is giving, but influence has to be earned. In this course students will learn the importance of personal character and walking in integrity. Our lifestyle speaks so much louder than our words, as Christian leaders we must maintain our integrity: publicly and privately in order to operate in divine authority and gain influence over those God has called us to lead.

COURSE OBJECTIVES

Upon completion of this course:

1. Students will learn how to gauge their personal leadership style.
2. Students will have developed skills to make the most of their leadership position.
3. Students will learn importance of people development, and the leadership principle that helping leaders grow extends your influence and impact.
4. Students will understand importance of learning how to grow their influence through the production level.
5. Students will understand how to build level 5 organizations; as well as how to identify other potential level 5 leaders.

COURSE REQUIREMENTS

Textbook

Textbooks are mandatory for lectures and homework purposes. The following book(s) is need for successful completion of this course:

Maxwell, John C (2011). 5 Levels of Leadership: Proven steps to maximize your potential. New York, N.Y. Center Street Publishing.

(Textbooks, workbooks, lab fees, etc. are a normal part of the cost of your education.)

Photocopies of the pages will not be accepted for credit. This constitutes a breach of copyright law and drives up the cost of textbooks. You will enter your book assignments into the portal each week for review.

Portal Access and Usage

All TWLU classes require students to have digital access to our portal during lecture times and in order to complete all course content and assignments. As well as giving online students the ability to access the live stream lectures (*which are in real time and cannot be retrieved at a later time*).

Attendance

You are expected to attend each class. Class attendance ensures you learning the material in its entirety. Only one excused absence will be allowed, with prior approval by the professor.

Unexcused absences are not acceptable and may result in the loss of points and/or the inability to complete assigned work.

Students are encouraged to discuss missed days with their TA to make arrangements to attend evening or Sunday lectures to obtain necessary instruction for course success.

Assignments

Students are required to complete reading assignments on time and be prepared for class discussions and activities. Students are required to complete all assignments on time, complete assigned reading and be prepared for class discussions and activities. All written assignments must be entered into the portal using the Homework link at the bottom of each corresponding lesson. Grades cannot be given to assignments that are not turned in through the portal.

An Overview of the Course Work:

1. Homework Assignments
2. Weekly in Class Quizzes
3. Midterm
4. Final Exam

Late work will only be accepted under special circumstances and only with prior **approval** from the TA or Student Success (see guidelines for absences). If late work is allowed, a late penalty

of 10% will be applied.

1. **Homework:** is assigned weekly and can be found on course syllabus. Must be submitted before the following class period using the appropriate assignment link in portal.
2. **Quizzes:** are mandatory and should be completed during the allotted time following the class lecture. Failure to complete it at an appropriate time may result in loss of points.
3. **Midterms:** are a take home assignment that may be done open book. And each midterm must be completed once opened (it has a time constraint). Please do not save and try to return, because it must be done on the same day of opening and the system will automatically submit.
4. **Finals:** must be done in person and are closed book. Only physical Bibles are permitted in test taking area. Please bring an acceptable device to class to access your account on test taking days and any necessary batteries or cords.

Leadership University upholds the highest of standards when it comes to development of classwork and assignments. All work should be your own.

- Plagiarism is unacceptable and will result in an immediate failure of the course. If you did not write the words, they do not belong in your paper. You cannot COPY AND PASTE anything from a book, the internet or any other source and put it in your paper.
- Do NOT include direct quotes unless the quote is cited properly and gives the author credit. Describe the material in your own words. Do not use words you do not understand.
- You are free to consult with classmates about assignments, but please ensure that your work is your own. If your work looks too much like your classmates, plagiarism rules may be enforced.

Points Possible

Quizzes 9x20	180 points
Homework 7x25	175 points
Midterm	150 points
Final Exam	200 points

Total points possible = 705

Grading Scale

- A. = 705 - 634
- B. = 635 - 564
- C. = 563 - 493
- D. = 492 - 423
- F. = 422 - 0



Course Schedule

Teaching/Reading Assignments				
	Dates	Topic	Assigned Reading	Homework Assignment (due the following week)
Week #1	JAN. 12	Overview of Maxwell's 5 levels of Leadership	Pg. 6-19	Review Questions
Week #2	JAN 19	Level I Position: <i>Upside & Downside part A</i>	Pg. 37 – 49 Pg. 64 – 69	Review Questions
Week #3	JAN 26	Level I Position: <i>Upside & Downside Part B</i>	Pg. 73 – 77	Review Questions
Week #4	FEB 2	No Class due to Impartation		Pg. 105 – 117
Week #5	FEB 9	Level 2 Permission: <i>How to gain people's permission</i>	Pg. 151 - 165	MIDTERMS
Week #6	FEB 16	Level 2 Permission: <i>Upside & Downside</i>	Pg. 175 – 178	Review Questions
Week #7	FEB 23	Level 3 Production: <i>How to make the most production in leadership</i>	Pg. 201 - 215	Review Questions
Week #8	MARCH 2	Level 4 People Development: <i>how to develop people</i>	Pg. 224 - 228	Review Questions
Week #9	MARCH 9	Level 4 People Development: <i>beliefs that help a leader move to the next level.</i>	Pg.252- 265	Review Questions
Week #10	MARCH 16	Level 5 Pinnacle: <i>Developing other leaders to level 4</i>	study for final	
Week #11	MARCH 23	FINALS IN CLASS		

The course lecture schedule will be adjusted and developed as the course unfolds. However, the book exercises—and all other assignments—will continue to be due on the dates identified in the schedule below.